



FOR IMMEDIATE RELEASE

Western Colorado Delegation Secures Interest from Multiple Companies at Global Petroleum Show

GRAND JUNCTION, Colo. - The Western Colorado Delegation, a diverse group of local governments, economic development organizations and energy-related businesses dedicated to enhancing job growth on Colorado's Western Slope, returned late last week from the Global Petroleum Show held annually in Calgary, Alta.

The delegation had a booth, made calls on fellow exhibitors, held briefings with corporate companies active in the area and learned more about plans for an LNG export facility on the West Coast that could help spur sales of natural gas in the Piceance region.

The results of those efforts are impressive. They include:

- Collection of 165 qualified leads with 30 of those leads qualified as "A-leads" meaning they were potentially interested in a western Colorado location. Many of them were manufacturing-related and ranged from guardrail fabrication to engineered cables.
- Site visits to Encana and Cal-Frac corporate headquarters in Calgary to express appreciation for their continued support in the region.
- An extended visit to Veresen, the company proposing to site an LNG export facility in Coos Bay, Oregon, to discuss how the project can help area companies market their natural gas globally.
- Contacts with representatives of several foreign governments and private companies that may be interested in joint ventures in western Colorado.

Several of the contacted companies noted the unprecedented collaboration displayed by such a diverse group of business, government and community leaders.

In the next weeks, the delegation will follow up with leads on the benefits of doing business in western Colorado. Various members of the delegation will take leads based on the nature of the contact and resources needed by the companies exhibiting interest in our area.

Visit the link below to view all delegation members:

<http://westerncodelegation.org/>

View a short video of the experience at:

<https://www.youtube.com/watch?v=w9LWWtk6B4c>

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