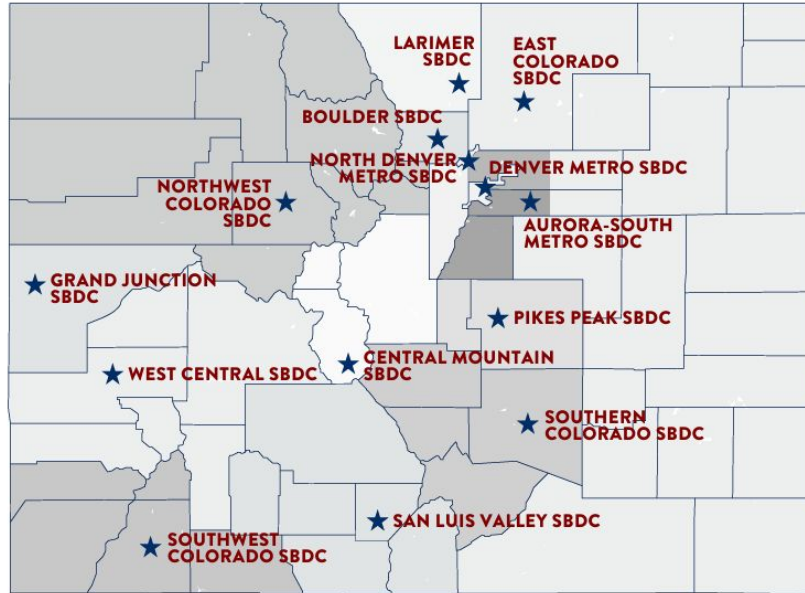




**No-Cost Consulting
Low-Cost Training**

www.coloradosbdc.org



- America's SBDC:
Business Consulting,
Training & Navigation
- OEDIT program w/ 14
local hosts
- Funded by an SBA Grant
& Local Grant Match



No-Cost Consulting:

- Full lifecycle support: Idea, Startup, Growth, Exit
- Access to Capital - federal, state & alternative lending prep
- Statewide, bilingual, 200+ consultant network



Training:

- Foundational concepts
- Specialty programs:
Childcare, Techsource,
Cybersecurity, Leading Edge,
Exit Planning & More
- Live & on-demand learning



Resource Navigators:

- Business Assessment
- Guided Pathways
- Referrals to trusted resources and partners

New in Rural NW CO:
SBDC Business Navigators



52%

52% of small business respondents want to exit their current company within 5 years.



50%

Roughly 50% of all business exits are involuntary and forced by dramatic external factors.



20%

Historic business transition success rates are 20-30%. The rest close their doors without exit planning.



90%

Entrepreneurs who buy an existing business have a 90% to 95% chance of still being in business after 5 years.



EXIT PLANNING
FOR SMALL BUSINESSES

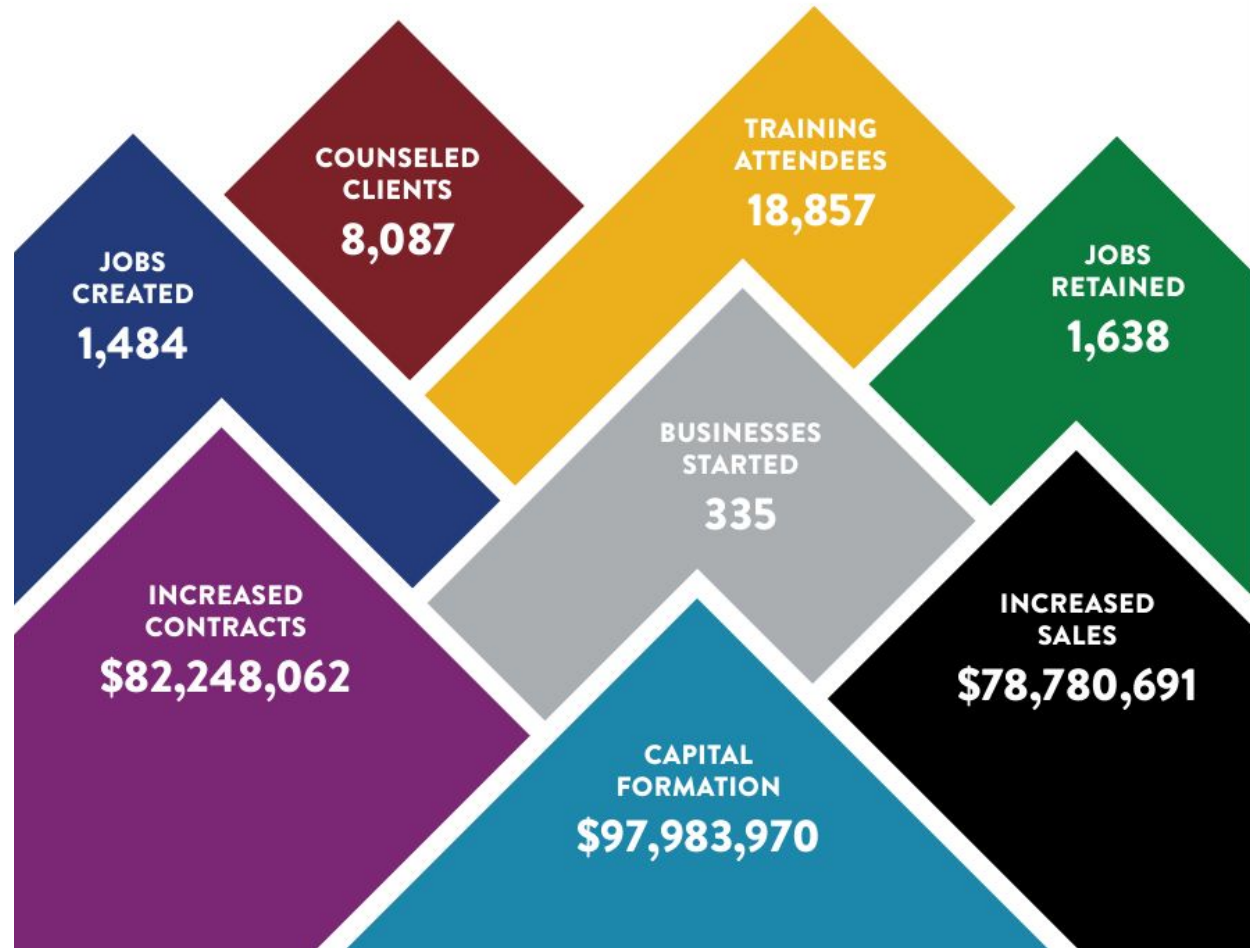
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NO-COST CONSULTING
& TRAINING

The Value Cycle:

1. Current Valuation Analysis
 2. Protect & Build Value
 3. Map Out Exit Pathways
- Support for new owner(s)

2023 Impact





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